

# Zip Code 78731

# Residential Statistics



# September 2021

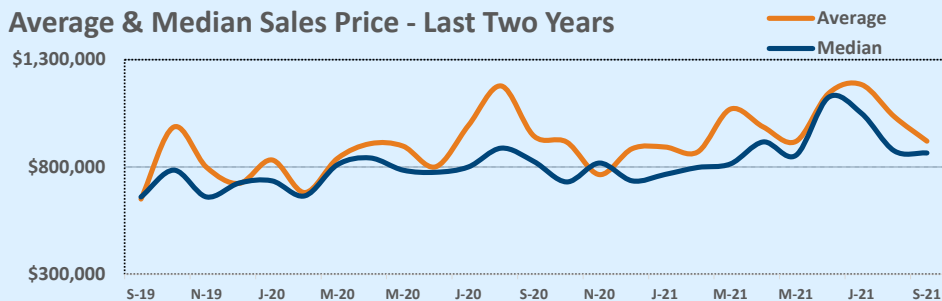
Listings	This Month			Year-to-Date		
	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	19	34	-44.1%	220	258	-14.7%
Condo/TH Sales	9	11	-18.2%	124	95	+30.5%
<b>Total Sales</b>	<b>28</b>	<b>45</b>	<b>-37.8%</b>	<b>344</b>	<b>353</b>	<b>-2.5%</b>
New Homes Only	--	3	--	5	9	-44.4%
Resale Only	28	42	-33.3%	339	344	-1.5%
Sales Volume	\$25,760,450	\$42,464,143	-39.3%	\$345,734,910	\$322,961,149	+7.1%
New Listings	--	--	--	--	--	--
Pending	22	46	-52.2%	33	365	-91.0%
Withdrawn	5	7	-28.6%	24	39	-38.5%
Expired	--	3	--	7	19	-63.2%
Months of Inventory	1.2	1.6	-23.0%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	1	1	1
\$150,000- \$199,999	--	--	--	5	4	21
\$200,000- \$249,999	--	--	--	15	7	9
\$250,000- \$299,999	2	--	--	16	13	27
\$300,000- \$349,999	1	3	5	14	15	15
\$350,000- \$399,999	3	1	7	16	12	10
\$400,000- \$449,999	--	--	--	3	4	7
\$450,000- \$499,999	--	1	3	5	7	12
\$500,000- \$549,999	2	--	--	6	8	41
\$550,000- \$599,999	2	1	4	11	10	101
\$600,000- \$699,999	2	3	16	23	19	57
\$700,000- \$799,999	2	3	21	30	37	33
\$800,000- \$899,999	3	2	28	34	34	25
\$900,000- \$999,999	6	4	24	36	25	7
\$1M - \$1.99M	21	10	18	129	132	36
\$2M - \$2.99M	2	--	--	14	12	12
\$3M+	4	--	--	10	4	59
<b>Totals</b>	<b>50</b>	<b>28</b>	<b>17</b>	<b>368</b>	<b>344</b>	<b>31</b>

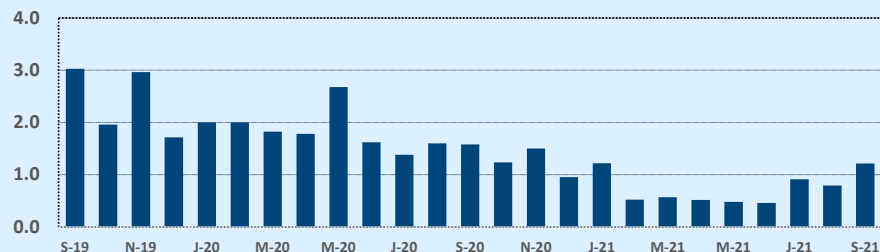
Average	This Month			Year-to-Date		
	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$905,496	\$950,457	-4.7%	\$956,901	\$927,801	+3.1%
List Price/SqFt	\$413	\$361	+14.4%	\$398	\$343	+16.1%
Sold Price	\$920,016	\$943,648	-2.5%	\$1,005,043	\$914,904	+9.9%
Sold Price/SqFt	\$421	\$359	+17.2%	\$420	\$340	+23.7%
Sold Price / Orig LP	98.8%	97.3%	+1.5%	105.5%	98.0%	+7.7%
Days on Market	17	47	-64.0%	31	40	-22.0%

Median	This Month			Year-to-Date		
	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$862,500	\$849,900	+1.5%	\$875,000	\$799,990	+9.4%
List Price/SqFt	\$413	\$348	+18.6%	\$375	\$325	+15.5%
Sold Price	\$865,000	\$825,000	+4.8%	\$900,000	\$813,500	+10.6%
Sold Price/SqFt	\$408	\$344	+18.8%	\$402	\$320	+25.8%
Sold Price / Orig LP	100.0%	99.0%	+1.0%	103.5%	99.0%	+4.5%
Days on Market	10	13	-26.9%	6	9	-33.3%

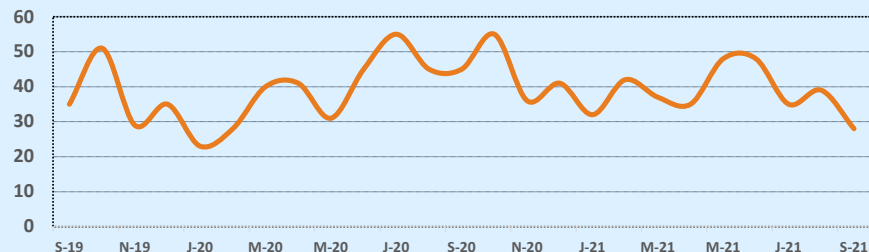
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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